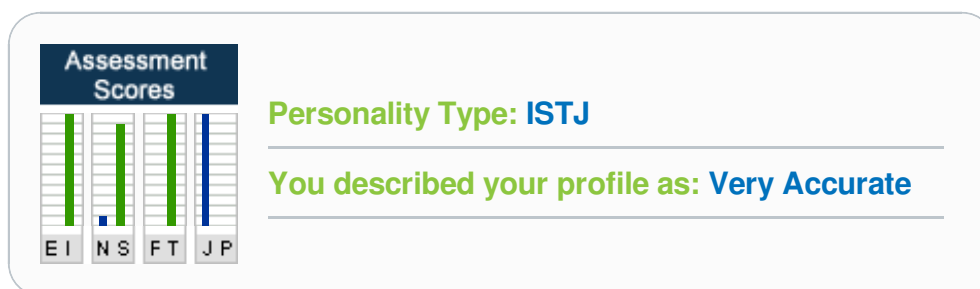


Personality Type Report Exclusively for Marsha Fralick



Introduction

Of the many factors that contribute to a successful college experience, and subsequent career, an understanding of Personality Type is among the most useful.

While interests and skills change during the course of a person's life, the one thing that does remain constant is an individual's Personality Type - the innate way each person naturally prefers to see the world and make decisions. And although all individuals are unique, people of the same type share enormous similarities in the kinds of academic subjects and careers they find interesting, and the kind of work they find satisfying.

By understanding the role Personality Type plays, people can gain important insights into their educational, career, and relationship needs. And because people of different types often communicate in very different ways, counselors and advisors can learn which strategies work most effectively with each individual student.

Understanding you, Marsha

People like you are quiet, serious, and conscientious. You typically think before you speak, and are pretty cautious about jumping into new experiences. Since you are so private, you rarely share your feelings or reactions with people you don't know well. You need a good deal of time alone and while you enjoy the company of a small group of close friends, you are rarely the one to initiate getting together. You are also selective about your interests, usually preferring to study things in depth or participate in physical or hands-on activities. You are careful with facts, money, and possessions, and you may have an excellent memory for details. Practical and realistic, people describe you as matter-of-fact, polite, and responsible.

You are also a logical and organized person. Even in tense situations, you are usually able to remain calm and cool. Since you are most comfortable with a predictable routine and like to be prepared at all times, you don't usually like surprises or changes. You are skeptical about untested ideas and may get bored with too much theoretical discussion. Because you have strong opinions, you may sometimes act a bit controlling or inflexible. You like to be appreciated for your accomplishments, and may become angry when others make unfair or arbitrary decisions. Above all, you need to understand the logical reason for decisions since once you make up your mind, you may be reluctant to change it.

Note: Based on our assessment, your personality type is "ISTJ."

Your Strengths and Blindspots

Everyone has strengths and weaknesses. The key to finding the best path for all people is by using their natural strengths and becoming aware of their natural blindspots.

Your strengths may include:

- Carefully and thoroughly researching school options.
- Completing all requests for information carefully and accurately.
- Patiently following instructions and guidelines.
- Following through on all important details.
- Making thoughtful, practical decisions.

Your blindspots may include:

- Not considering choices not thought of before.
- Focusing too much on the present, and not anticipating future needs and desires.
- Not presenting yourself as a well-rounded, multi-dimensional person.
- Not being excited and enthusiastic in conversations.
- Not keeping an open mind, and being willing to consider new ideas.

For a college experience to be satisfying for you, it should provide:

- A solid curriculum that teaches practical skills that will help you achieve specific career goals.
- The opportunity to work independently or in small groups.
- Co-op or other work experiences that will give you real life experience, and a living situation that fits into your more traditional/conservative lifestyle.
- An environment where students are given clear objectives and expectations and reinforced for their hard work.
- Course objectives and syllabi that are clearly laid out by instructors who provide explicit instructions and grade fairly.

For a career to be satisfying for you, it should:

- Allow you to use your ability to remember and use important facts and details.
- Involve providing a real product or service.
- Give you plenty of quiet time to prepare, and do your work well.
- Provide tangible results - something you can see at the end of the day.
- Have clear objectives and expectations.
- Have sufficient structure and clear lines of authority.
- Make good use of your gift for logical analysis.
- Have an environment that respects responsibility and hard work.

Your Preferred Learning Style:

While ALL individuals are unique, people of the same type often learn best in similar ways. The following summarizes what you need in order to maximize learning.

- Plenty of time to process and review new information.
- Provides real examples and stresses the practical application of the learning.
- Provides clear expectations and explicit instructions.
- Doesn't force public participation; allows you to work one-on-one or with small groups.
- Gives you adequate time to practice and master new skills.

- Rewards you for being responsible, thorough and accurate with facts.

Your Interpersonal Negotiating Style:

Everyone negotiates something with someone on almost a daily basis. Borrowing the family car, requesting more time to finish a research paper, deciding amongst friends which movie or restaurant to go to, etc. In college and in work "interpersonal negotiating" becomes substantially more significant. Here are your possible strengths and blindspots with this process:

Possible Strengths

- Extremely attentive to details and accurate with facts
- Organized, hardworking, prepared and efficient
- Make thoughtful, practical decisions
- Realistic expectations with regard to resources, process, etc.
- Good power of concentration, single-minded and assertive

Possible Blindspots

- May not be comfortable with new or untried methods; need concrete proof
- May be particularly resistant to changing the ways things have been done in the past
- May not read opponents well and may miss important information about what they are thinking
- May have difficulty shifting gears or changing directions quickly
- May be unable or unwilling to focus on future needs and implications of negotiations

Potential careers and majors for you to consider:

The careers listed below are all linked to your personality type and are organized by career cluster you have indicated most to least interested in. While there is never a guarantee, people of your type have indicated job satisfaction with these careers.

Agriculture and Natural Resources

(Very Interested)

Career Title	Field of Study/Major
<u>Agricultural Engineers</u>	<ul style="list-style-type: none">• Agricultural Engineering• Engineering, General
<u>Agricultural Inspectors</u>	<ul style="list-style-type: none">• Agriculture/Agricultural Sciences, General
<u>Agricultural Technicians</u>	<ul style="list-style-type: none">• Agricultural Mechanization, General
<u>Farm and Home Management Advisors</u>	<ul style="list-style-type: none">• Agricultural and Food Products Processing Operations and Management• Agricultural Animal Health• Agricultural Business and Management, General• Agricultural Supplies Retailing and Wholesaling• Animal Sciences, General• Crop Production Operations and Management• Farm and Ranch Management
<u>Food Science Technicians</u>	<ul style="list-style-type: none">• Food Sciences and Technology• Food Services Technology• Foods and Nutrition Science• Foods and Nutrition Studies, General
<u>Food Scientists and Technologists</u>	<ul style="list-style-type: none">• Agriculture/Agricultural Sciences, General• Food Sciences and Technology• Foods and Nutrition Science
<u>Forest and Conservation Technicians</u>	<ul style="list-style-type: none">• Forest Harvesting and Production Technology/Technician• Forestry Sciences
<u>Mining and Geological Engineers, Including Mining Safety Engineers</u>	<ul style="list-style-type: none">• Geology
<u>Nursery and Greenhouse Managers</u>	<ul style="list-style-type: none">• Agricultural Business and Management, General• Agricultural Production Workers and Managers, General• Botany, General• Crop Production Operations and Management• Farm and Ranch Management• Greenhouse Operations and Management• Horticulture Science• Horticulture Services Operations and

Management, General

- Nursery Operations and Management
- Ornamental Horticulture Operations and Management
- Turf Management

**Purchasing Agents and
Buyers, Farm Products**

- Agricultural Business and Management, General
- Agricultural Business/Agribusiness Operations

Education and Training

(Very Interested)

Career Title	Field of Study/Major
<u>Archivists</u>	<ul style="list-style-type: none"> • Art History, Criticism and Conservation • Art, General • History, General • Museology/Museum Studies • Public/Applied History and Archival Administration
<u>Atmospheric, Earth, Marine, and Space Sciences Teachers, Postsecondary</u>	<ul style="list-style-type: none"> • Atmospheric Sciences and Meteorology
<u>Chemistry Teachers, Postsecondary</u>	<ul style="list-style-type: none"> • Chemical Engineering • Chemistry, General
<u>Computer Science Teachers, Postsecondary</u>	<ul style="list-style-type: none"> • Business Computer Programming/Programmer • Computer and Information Sciences, General • Computer Programming • Computer Science • Computer Systems Analysis • Mathematics and Computer Science
<u>Criminal Justice and Law Enforcement Teachers, Postsecondary</u>	<ul style="list-style-type: none"> • Criminal Justice Studies • Criminology • Law and Legal Studies • Law Enforcement/Police Science
<u>Economics Teachers, Postsecondary</u>	<ul style="list-style-type: none"> • Econometrics and Quantitative Economics • Economics, General
<u>Engineering Teachers, Postsecondary</u>	<ul style="list-style-type: none"> • Engineering Design • Engineering Mechanics • Engineering Physics • Engineering Science • Engineering, General
<u>History Teachers, Postsecondary</u>	<ul style="list-style-type: none"> • History, General
<u>Home Economics Teachers, Postsecondary</u>	<ul style="list-style-type: none"> • Home Economics Teacher Education (vocational)
<u>Librarians</u>	<ul style="list-style-type: none"> • Educational/Instructional Media Design • Library Science/Librarianship
<u>Library Science Teachers, Postsecondary</u>	<ul style="list-style-type: none"> • Library Science/Librarianship

<u>Middle School Teachers, Except Special and Vocational Education</u>	<ul style="list-style-type: none"> • Education, General
<u>Political Science Teachers, Postsecondary</u>	<ul style="list-style-type: none"> • Political Science, General
<u>Secondary School Teachers, Except Special and Vocational Education</u>	<ul style="list-style-type: none"> • Education, General
<u>Vocational Education Teachers, Middle School</u>	<ul style="list-style-type: none"> • Education, General • Technical Teacher Education (vocational) • Technology Teacher Education/Industrial Arts Teacher Education
<u>Vocational Education Teachers, Secondary School</u>	<ul style="list-style-type: none"> • Education, General • Technical Teacher Education (vocational) • Technology Teacher Education/Industrial Arts Teacher Education

Business, Management and Finance

(Pretty Interested)

Career Title	Field of Study/Major
<u>Accountants</u>	<ul style="list-style-type: none">• Accounting
<u>Accountants and Auditors</u>	<ul style="list-style-type: none">• Accounting
<u>Actuaries</u>	<ul style="list-style-type: none">• Accounting
<u>Administrative Services Managers</u>	<ul style="list-style-type: none">• Business Administration and Management, General
<u>Appraisers, Real Estate</u>	<ul style="list-style-type: none">• Real Estate
<u>Auditors</u>	<ul style="list-style-type: none">• Accounting• Business Computer Programming/Programmer• Business Systems Analysis and Design• Computer Programming• Management Information Systems and Business Data Processing, General
<u>Bookkeeping, Accounting, and Auditing Clerks</u>	<ul style="list-style-type: none">• Accounting• Business Administration and Management, General• Business, General
<u>Budget Analysts</u>	<ul style="list-style-type: none">• Accounting• Business Administration and Management, General• Finance, General• Public Administration• Public Finance
<u>Claims Adjusters, Examiners, and Investigators</u>	<ul style="list-style-type: none">• Accounting• Insurance and Risk Management
<u>Claims Examiners, Property and Casualty Insurance</u>	<ul style="list-style-type: none">• Finance, General• Insurance and Risk Management
<u>Compensation and Benefits Managers</u>	<ul style="list-style-type: none">• Accounting• Business Administration and Management, General• Human Resources Management
<u>Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation</u>	<ul style="list-style-type: none">• Business Administration and Management, General

<u>Computer and Information Systems Managers</u>	<ul style="list-style-type: none"> • Public Relations and Organizational Communications
<u>Cost Estimators</u>	<ul style="list-style-type: none"> • Accounting • Business Administration and Management, General
<u>Credit Analysts</u>	<ul style="list-style-type: none"> • Banking and Financial Support Services • Finance, General
<u>Financial Examiners</u>	<ul style="list-style-type: none"> • Finance, General
<u>Financial Managers, Branch or Department</u>	<ul style="list-style-type: none"> • Accounting • Business/Managerial Economics • Economics, General • Finance, General • Financial Planning
<u>Financial Specialists, All Other</u>	<ul style="list-style-type: none"> • Accounting • Business/Managerial Economics • Finance, General
<u>Gaming Managers</u>	<ul style="list-style-type: none"> • Business Administration and Management, General
<u>General and Operations Managers</u>	<ul style="list-style-type: none"> • Food and Beverage/Restaurant Operations Manager • Food Services Technology • Foods and Nutrition Science • Institutional Food Services Administrator
<u>Insurance Appraisers, Auto Damage</u>	<ul style="list-style-type: none"> • Insurance Marketing Operations
<u>Insurance Underwriters</u>	<ul style="list-style-type: none"> • Finance, General • Insurance and Risk Management
<u>Logisticians</u>	<ul style="list-style-type: none"> • Accounting • Business Administration and Management, General • Business Systems Analysis and Design • Logistics and Materials Management
<u>Purchasing Managers</u>	<ul style="list-style-type: none"> • Accounting • Business Administration and Management, General • Business/Managerial Economics • Economics, General • Finance, General • Mathematics • Purchasing, Procurement and Contracts Management

Statisticians

- Applied Mathematics, General
- Biostatistics
- Business Statistics
- Econometrics and Quantitative Economics
- Economics, General
- Mathematical Statistics
- Mathematics

Tax Preparers

- Banking and Financial Support Services
- Finance, General
- International Finance

Treasurers and Controllers

- Accounting
- Business Administration and Management, General
- Business Systems Analysis and Design
- Finance, General

The Environment

(Pretty Interested)

Career Title	Field of Study/Major
<u>Environmental Compliance Inspectors</u>	<ul style="list-style-type: none">• Agricultural and Food Products Processing Operations and Management• Agricultural Supplies Retailing and Wholesaling• Environmental and Pollution Control Technology/Technician• Food Sciences and Technology• Plant Protection (Pest Management)• Plant Sciences, General
<u>Environmental Engineering Technicians</u>	<ul style="list-style-type: none">• Environmental and Pollution Control Technology/Technician
<u>Environmental Science and Protection Technicians, Including Health</u>	<ul style="list-style-type: none">• Environmental and Pollution Control Technology/Technician• Environmental Science/Studies
<u>Environmental Scientists and Specialists, Including Health</u>	<ul style="list-style-type: none">• Environmental Biology• Environmental Science/Studies• Environmental/Environmental Health Engineering
<u>Fish and Game Wardens</u>	<ul style="list-style-type: none">• Fish/Game Management• Fishing and Fisheries Sciences and Management• Natural Resources Law Enforcement and Protective Services• Wildlife and Wildlands Management
<u>Forest Fire Fighting and Prevention Supervisors</u>	<ul style="list-style-type: none">• Fire Science/Firefighting• Fire Services Administration• Natural Resources Management and Policy
<u>Natural Sciences Managers</u>	<ul style="list-style-type: none">• Environmental Science/Studies• Natural Resources Conservation, General• Natural Resources Management and Policy• Natural Sciences

Computer Sciences and Technology

(Somewhat Interested)

Career Title	Field of Study/Major
<u>Computer and Information Scientists, Research</u>	<ul style="list-style-type: none">• Computer Engineering• Computer Programming• Information Sciences and Systems
<u>Computer Hardware Engineers</u>	<ul style="list-style-type: none">• Computer and Information Sciences, General• Computer Engineering• Information Sciences and Systems
<u>Computer Programmers</u>	<ul style="list-style-type: none">• Business Computer Programming/Programmer• Computer Programming• Management Information Systems and Business Data Processing, General
<u>Computer Software Engineers, Systems Software</u>	<ul style="list-style-type: none">• Computer Engineering• Computer Programming• Computer Science
<u>Computer Specialists, All Other</u>	<ul style="list-style-type: none">• Computer and Information Sciences, General
<u>Computer Support Specialists</u>	<ul style="list-style-type: none">• Computer Maintenance Technology/Technician• Computer Science• Electrical, Electronic and Communications Engineering Technology/Technician• Information Sciences and Systems• Management Information Systems and Business Data Processing, General
<u>Computer Systems Analysts</u>	<ul style="list-style-type: none">• Computer Programming• Computer Science
<u>Database Administrators</u>	<ul style="list-style-type: none">• Business Computer Programming/Programmer• Business Systems Analysis and Design• Computer and Information Sciences, General• Computer Programming• Information Sciences and Systems• Management Information Systems and Business Data Processing, General
<u>Software Quality Assurance Engineers and Testers</u>	<ul style="list-style-type: none">• Computer Engineering
<u>Web Administrators</u>	<ul style="list-style-type: none">• Computer Programming• Computer Science

Manufacturing, Building and Hands On

(Somewhat Interested)

Career Title	Field of Study/Major
<u>Architectural Drafters</u>	<ul style="list-style-type: none">• Architectural Drafting• Architectural Engineering Technology/Technician
<u>Construction and Building Inspectors</u>	<ul style="list-style-type: none">• Construction Engineering• Construction/Building Technology/Technician
<u>Construction Managers</u>	<ul style="list-style-type: none">• Construction Engineering
<u>Industrial Production Managers</u>	<ul style="list-style-type: none">• Business Administration and Management, General• Education Administration and Supervision, General• Industrial and Organizational Psychology• Operations Management and Supervision
<u>Industrial Safety and Health Engineers</u>	<ul style="list-style-type: none">• Engineering, General• Environmental/Environmental Health Engineering

Science and Scientific Research

(Somewhat Interested)

Career Title	Field of Study/Major
<u>Biological Scientists, All Other</u>	<ul style="list-style-type: none">• Biological and Physical Sciences• Biology, General• Biostatistics
<u>Biological Technicians</u>	<ul style="list-style-type: none">• Animal Sciences, General• Biotechnology Research• Dairy Science
<u>Coroners</u>	<ul style="list-style-type: none">• Biology, General• Biomedical Science• Pathology, Human and Animal
<u>Geographers</u>	<ul style="list-style-type: none">• Geography
<u>Life Scientists, All Other</u>	<ul style="list-style-type: none">• Biological and Physical Sciences• Biomedical Science• Biomedical Technology• Biostatistics• Biotechnology Research
<u>Life, Physical, and Social Science Technicians, All Other</u>	<ul style="list-style-type: none">• Biology, General• Biomedical Engineering-Related Technology/Technician• Social Sciences, General
<u>Nuclear Equipment Operation Technicians</u>	<ul style="list-style-type: none">• Industrial Radiologic Technology/Technician• Nuclear/Nuclear Power Technology/Technician
<u>Nuclear Monitoring Technicians</u>	<ul style="list-style-type: none">• Health Physics/Radiologic Health• Nuclear/Nuclear Power Technology/Technician
<u>Physical Scientists, All Other</u>	<ul style="list-style-type: none">• Physical Sciences, General

Technical

(Somewhat Interested)

Career Title	Field of Study/Major
<u>Aircraft Mechanics and Service Technicians</u>	<ul style="list-style-type: none"> • Aircraft Mechanic/Technician, Powerplant
<u>Automotive Master Mechanics</u>	<ul style="list-style-type: none"> • Auto/Automotive Mechanic/Technician • Automotive Engineering Technology/Technician
<u>Avionics Technicians</u>	<ul style="list-style-type: none"> • Aviation Systems and Avionics Maintenance Technologist/Technician
<u>Chemical Technicians</u>	<ul style="list-style-type: none"> • Automotive Engineering Technology/Technician • Chemical Technology/Technician • Food Sciences and Technology • Medical Laboratory Assistant • Petroleum Technology/Technician • Quality Control Technology/Technician
<u>Drafters, All Other</u>	<ul style="list-style-type: none"> • Architectural Drafting • Drafting, General
<u>Electrical and Electronic Engineering Technicians</u>	<ul style="list-style-type: none"> • Engineering Science • Engineering, General
<u>Electrical and Electronics Drafters</u>	<ul style="list-style-type: none"> • Drafting, General
<u>Electrical Drafters</u>	<ul style="list-style-type: none"> • Drafting, General
<u>Electrical Engineering Technicians</u>	<ul style="list-style-type: none"> • Engineering Science • Engineering, General
<u>Electro-Mechanical Technicians</u>	<ul style="list-style-type: none"> • Mechanical Engineering/Mechanical Technology/Technician
<u>Electronics Engineering Technicians</u>	<ul style="list-style-type: none"> • Computer Engineering Technology/Technician • Computer Maintenance Technology/Technician • Electrical, Electronic and Communications Engineering Technology/Technician • Electromechanical Technology/Technician • Industrial/Manufacturing Technology/Technician • Robotics Technology/Technician
<u>Engineering Technicians,</u>	<ul style="list-style-type: none"> • Engineering Science

<u>Except Drafters, All Other</u>	
<u>Engineers, All Other</u>	<ul style="list-style-type: none"> • Engineering, General
<u>Geological and Petroleum Technicians</u>	<ul style="list-style-type: none"> • Geology • Petroleum Technology/Technician
<u>Geological Sample Test Technicians</u>	<ul style="list-style-type: none"> • Geology
<u>Industrial Engineering Technicians</u>	<ul style="list-style-type: none"> • Engineering Science • Engineering, General
<u>Mapping Technicians</u>	<ul style="list-style-type: none"> • Cartography • Civil/Structural Drafting • Drafting, General • Surveying
<u>Mechanical Drafters</u>	<ul style="list-style-type: none"> • Drafting, General • Electrical/Electronics Drafting • Electromechanical Technology/Technician • Instrumentation Technology/Technician • Mechanical Drafting • Mechanical Engineering/Mechanical Technology/Technician
<u>Mechanical Engineering Technicians</u>	<ul style="list-style-type: none"> • Mechanical Engineering/Mechanical Technology/Technician
<u>Medical and Clinical Laboratory Technologists</u>	<ul style="list-style-type: none"> • Medical Laboratory Technician
<u>Radio Operators</u>	<ul style="list-style-type: none"> • Communication Equipment Technology • Electrical and Power Transmission Installer, General
<u>Sound Engineering Technicians</u>	<ul style="list-style-type: none"> • Communication Equipment Technology • Electrical, Electronics and Communication Engineering • Radio and Television Broadcasting Technology/Technician
<u>Surveying and Mapping Technicians</u>	<ul style="list-style-type: none"> • Surveying
<u>Surveying Technicians</u>	<ul style="list-style-type: none"> • Surveying
<u>Surveyors</u>	<ul style="list-style-type: none"> • Cartography • Geography • Mechanical Engineering • Mechanical Engineering/Mechanical Technology/Technician

- Surveying

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